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Discussion of paper

"Eurosclerosis at 40: Labor Market Institutions, Dynamism, and European Competitiveness"

by Benjamin Schoefer

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I. Summary and Additional Evidence



Intellectual History: From Labor Market Rigidities to Other Rigidities

GDP per hour worked in Euro Area and the US US 1995=100



Real IT-related capital stock



Since early 2000s:

- Sluggish productivity growth in Europe
- Low investment in **new technologies**
- But unemployment rate under control (with exception of Euro debt crisis)
- ⇒ Focus shifted from labor market institutions to other institutions, e.g. innovation policies, capital markets

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Labor Market Institutions Still Matter!

Shifting Focus from Unemployed towards Employed Individuals

- Focus of policy reforms of **1990s** (high unemployment rate):
 - Policies targeted towards unemployed individuals:
 - Duration and level of unemployment insurance
 - Active labor market policies
- For sluggish productivity growth and lack of disruptive innovations since mid 1990s:
 - Policies targeted towards employed individuals important:
 - Employment protection regulation
 - Codetermination
 - Occupational licensing

⇒ These policies protect job matches and inhibit "experimentation", which is crucial for disruptive innovations

⇒ Job transitions (with or without unemployment) as engine of growth in period of transformation



Example: Labor Market Responses to Covid Crisis in Europe and US

Unemployment rate

2018 – 2023, quarterly



Covid shock responses:

- US: Firing and hiring
 - Firms engage in "upskilling" of work force (Hershbein and Kahn, AER 2018)
- Europe: Policies maintaining worker-firm matches (e.g. short-term work)
 - Maintain firm-specific human capital, which is beneficial in stable times, but not conducive to technological change (Fuchs-Schündeln and Lacava, ongoing work)



II. Challenges Faced by European Labor Markets



Labor Market Institutions and/or Cultural Differences as Impediment to Dynamism?

Ease of finding a new job, job loss worry, and job search probability

Percentage positive answers



Americans:

- Perceive it as easier to find new good job
- Are less worried about losing job
- Have a higher probability to engage in job-to-job search
- \Rightarrow In line with more flexible labor market institutions



Labor Market Institutions and/or Cultural Differences as Impediment to Dynamism?

Willingness to accept job with new skills and to move within country

Percentage positive answers



Upon unemployment, Americans are more likely:

- To accept job requiring new skills
- To move within (much larger!) country

 \Rightarrow In line with different mindset/culture

⇒ Institutions affect culture (Alesina and Fuchs-Schündeln, 2007)



Demographic Change Puts Pressure on European Labor Supply

Predicted percentage change in working age (15-64) population, 2024-2035





Hours Worked per Employed Person Decreasing in Europe

Change in weekly hours worked per employed person, 1997/99-2022/23





Interplay of Decreasing Labor Supply and Labor Market Dynamism?

- Decrease in labor supply increases bargaining power of workers and unions
- Could result in demand for more labor market regulation
- At the same time: **period of substantial structural change** ahead of us
 - Digital transformation / AI
 - Green transition
- Potential way forward: Dual system of labor market regulation for low vs. high income earners?









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III. Labor Market Fluidity and Technology Adoption: The Case of AI



2025: Europe Lags Behind in AI Usage at Work

Share using generative AI at work May/June 2025





Europe Lags Behind in Extensive and Intensive Margins of AI Usage

Share using generative AI at work and AI usage intensity at work May/June 2025





Negative Correlation Between AI Adoption and Employment Protection

Al usage at work versus employment protection legislation





IV. Conclusion

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Conclusion

- <u>Symptom</u>: **Sluggish productivity** growth and **low rate of investment in new technologies** in Euro Area
- <u>Diagnosis</u>: Paper shifts focus from lack of business dynamism to lack of labor market dynamism
 - Not only creative destruction of firms matters, but also creative destruction of job matches
 - Employment protection prevents risky, disruptive innovations
- <u>Implications</u>:
 - For policy makers:
 - Do not lose sight of **labor market reforms**
 - Focus on encouraging **job transitions**, continuous learning
 - For central bankers:
 - **No easy way** out of low potential growth
 - Expect **rising bargaining power of workers**, which could lead to inflationary pressures
 - For researchers:
 - More causal analyses of **labor market institutions and growth/innovation**

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Thank you for your attention

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