

Monetary Policy Transmission in Segmented Markets

Eisenschmidt, Ma, and Zhang

Discussion by Jean-Edouard Colliard

ECB Money Market Workshop - 23/24 November 2020

Motivation

- ▶ Since the GFC the transmission of monetary policy has been a crucial topic.
- ▶ New theories and datasets have illustrated that money markets are far from “smooth”.
- ▶ Understanding frictions in money markets has important implications for monetary policy.
- ▶ This paper: focus on imperfect competition on repo markets.

This paper in a nutshell

- ▶ Repo market with two segments:
 - ▶ Core market: only dealers, trading centralized.
 - ▶ Periphery market: dealers bargain OTC with clients.
- ▶ In the core:
 - ▶ Trading is competitive.
 - ▶ Changes in policy rate transmitted one for one.
- ▶ In the periphery:
 - ▶ Dealers have market power.
 - ▶ Changes in policy rate transmitted less than one for one.
- ▶ Empirical evidence consistent with market power lowering pass-through of rate changes:
 1. Pass-through lower for collaterals with more dispersion.
 2. Pass-through lower for customers who get worse rates.

Assessment

- ▶ Interesting and timely paper.
- ▶ Stylized facts and empirical results clear, interpretation convincing.
- ▶ Model and the policy conclusions need some more work.

Theory - Do you need a model?

- ▶ Model illustrates a well-known fact: change in marginal cost is not fully passed on to consumers when competition is imperfect.
- ▶ I think this intuition is sufficient to derive the two testable predictions.
- ▶ The model gives little more than this intuition, most quantities of interest are exogenous and empirically not observable (e.g., the θ s).

Theory - Two issues with the model

- ▶ Matching: there is no information on the population of customers and how they are matched with dealers.
- ▶ Market clearing: dealers trade in the periphery and offload their inventory in the core, then core market price should reflect the imbalance in the periphery.
- ▶ Because of these two issues it's not clear to me that the two pricing equations of the model are really microfounded.

Theory - Some useful models

To our knowledge, we are the first to apply a core-periphery network bargaining model to study the transmission of monetary policy in repo markets.

- ▶ Perhaps, but the model has nothing very specific about repo markets.
- ▶ Which results cannot be obtained by using existing models?
Like:
 - ▶ Vari (JMCB 2020).
 - ▶ Chiu, Eisenschmidt, and Monnet (RED 2020).
 - ▶ Colliard, Foucault, and Hoffmann (JF Forthc.), and older WP version.
 - ▶ Eisfeldt, Herskovic, Rajan, Siriwardane (WP 2020).

Theory - Additional predictions

- ▶ Theory is actually close to being a special case of Colliard, Foucault, Hoffmann.
- ▶ Our model suggests additional predictions.
- ▶ In particular, impact of market power should depend on the imbalance between aggregate inventories of core dealers and peripheral customers. Suggests additional interaction terms.
- ▶ Interesting in the context of monetary policy: the way liquidity is distributed across banks may worsen market power frictions.

Theory - Good reasons to keep the model

- ▶ Interaction between market power and collateral scarcity. Explain why market power frictions vary across collateral types.
- ▶ Conduct a structural estimation (also possible in other models).

Policy - Mechanism

- ▶ Transmission is less than 1 for 1 due to market power frictions.
- ▶ This is the case for pretty much any interest rate (e.g. bank loans to firms).
- ▶ Why does this mechanism matter particularly?
 - ▶ Is the market power friction greater today than before? If so, why?
 - ▶ Is the pass-through more important near the ZLB, as pass-through < 1 cannot be compensated by larger rate cut?

Policy - CCP

- ▶ Policy exercise 1: centralize all trading on a CCP.
- ▶ Not very realistic: costly for CCP and its members (monitoring, contributions to default fund, etc.).
- ▶ Current CCP fees actually quite high, probably a reason why most counterparties don't join.
- ▶ Trading could be centralized without being centrally cleared. Existing literature has thought about potential trade-offs (e.g., Dugast, Uslu, Weill, WP 2020).

Policy - RRP Facility

- ▶ Policy exercise 2: CB operates RRP facility, reduces the market power of dealers.
- ▶ There are costs for the CB as well, to be modeled.
- ▶ Fed is cited as an example but:
 - ▶ ECB deposit facility open to more counterparties than Fed equivalent.
 - ▶ RRP Facility expands list of counterparties but not to the extent implied in the paper.
- ▶ Paper needs to give more details on who are the counterparties of dealers in the OTC market (smaller banks? MMFs? Corporates? size?).
- ▶ Deeper question here: why is the CB not acting as a market-maker for all money markets? What's the trade-off?

Conclusion

- ▶ Promising paper at an early stage.
- ▶ Decision to take about the theory:
 - ▶ Clarify it is just a simple conceptual framework for the empirical exercise.
 - ▶ Or delete it and use predictions from the existing literature.
 - ▶ Or deepen the analysis, derive new results or go structural.
- ▶ Much to do on this topic, looking forward to the next version!