

EU Cluster Portal



Cluster Mapping: Creating the Knowledge Infrastructure for Accelerating Innovation and Entrepreneurship

Dr. Christian H. M. Ketels
Institute for Strategy and Competitiveness, Harvard Business School
President, The TCI Network

ECB-MIT Lab for Innovation Science and Policy
Frankfurt, Germany
March 13/14, 2017

Research About Clusters

Case Studies

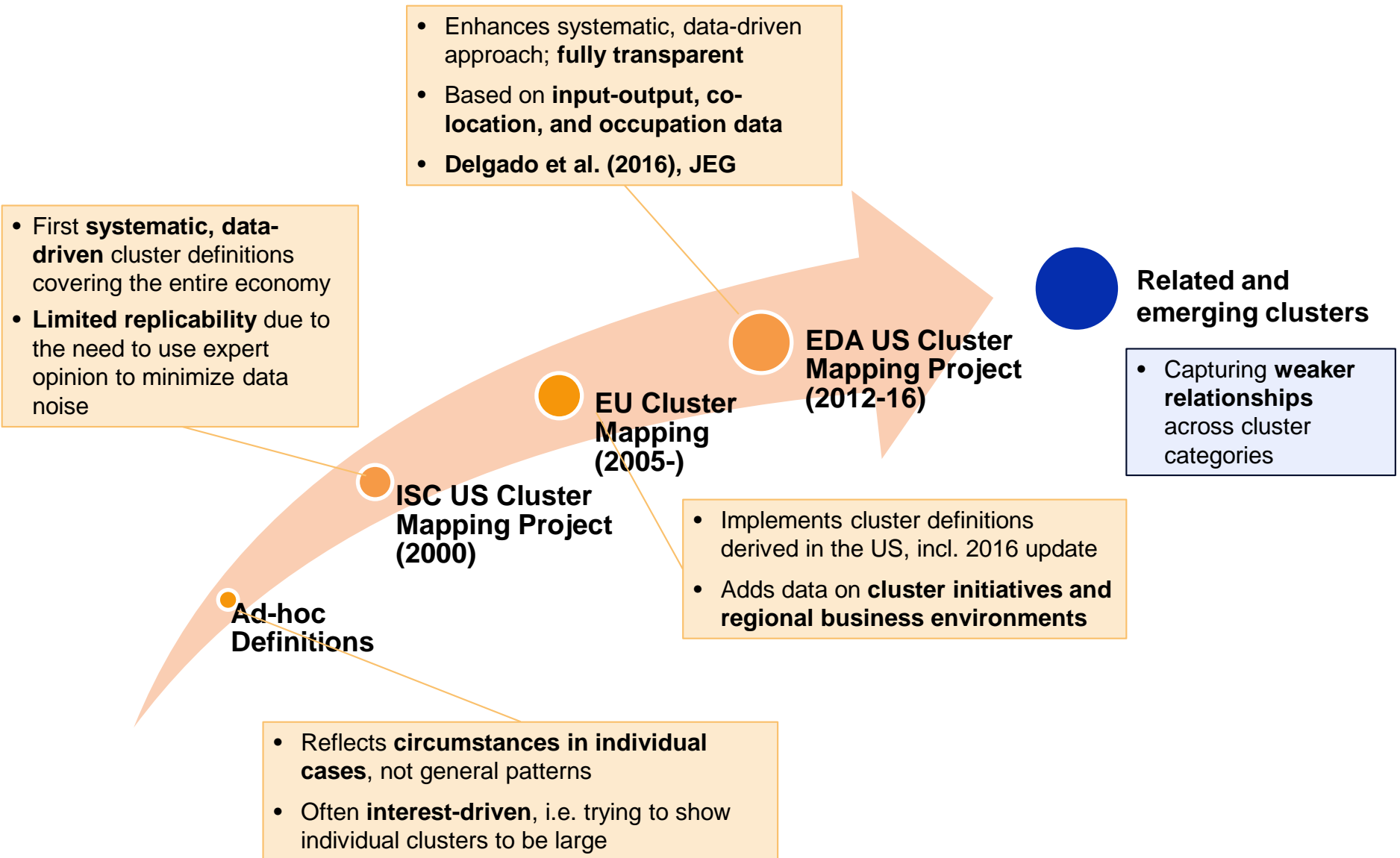
- Show nature of clusters
- Establish types of linkages that exist within clusters
- Identify patterns of cluster dynamics and their drivers
- Develop hypotheses on the impact of clusters on firms and regions

Cross-sectoral quantitative Studies

- Systematic comparison of clusters across sectors and locations
- Measurement of the overall importance of clusters
- Tracking cluster evolution
- Empirical tests of the impact of cluster presence on regional and firm-level economic performance

“Cluster Mapping”

The Evolution of Cluster Mapping



Cluster Mapping: The Method

1. Classify industries by their geographic footprint

- Traded – geographically concentrated
- Local – present everywhere

- Reflect **fundamentally different competitive dynamics** that matter for policy

2. Group traded industries into cluster categories

- Co-location of employment and establishments
- Similarities in skill use (national)
- Input-Output linkages (national)

- Are more **informative on actual economic linkages and similarities** than traditional groupings by technology, policy priority

3. Group clusters

- Data on weaker linkages to track relationships across clusters





- Critical for **development paths**, while clusters are key for current performance



- Unique allocation of all narrow industries to one cluster category
- Aggregation of data into indicators by cluster category and location (establishments, employment, wages, patents, skills,...)
- Can be linked to location-specific outcome data

51 Traded Clusters, 16 Local Clusters

51 Traded Clusters

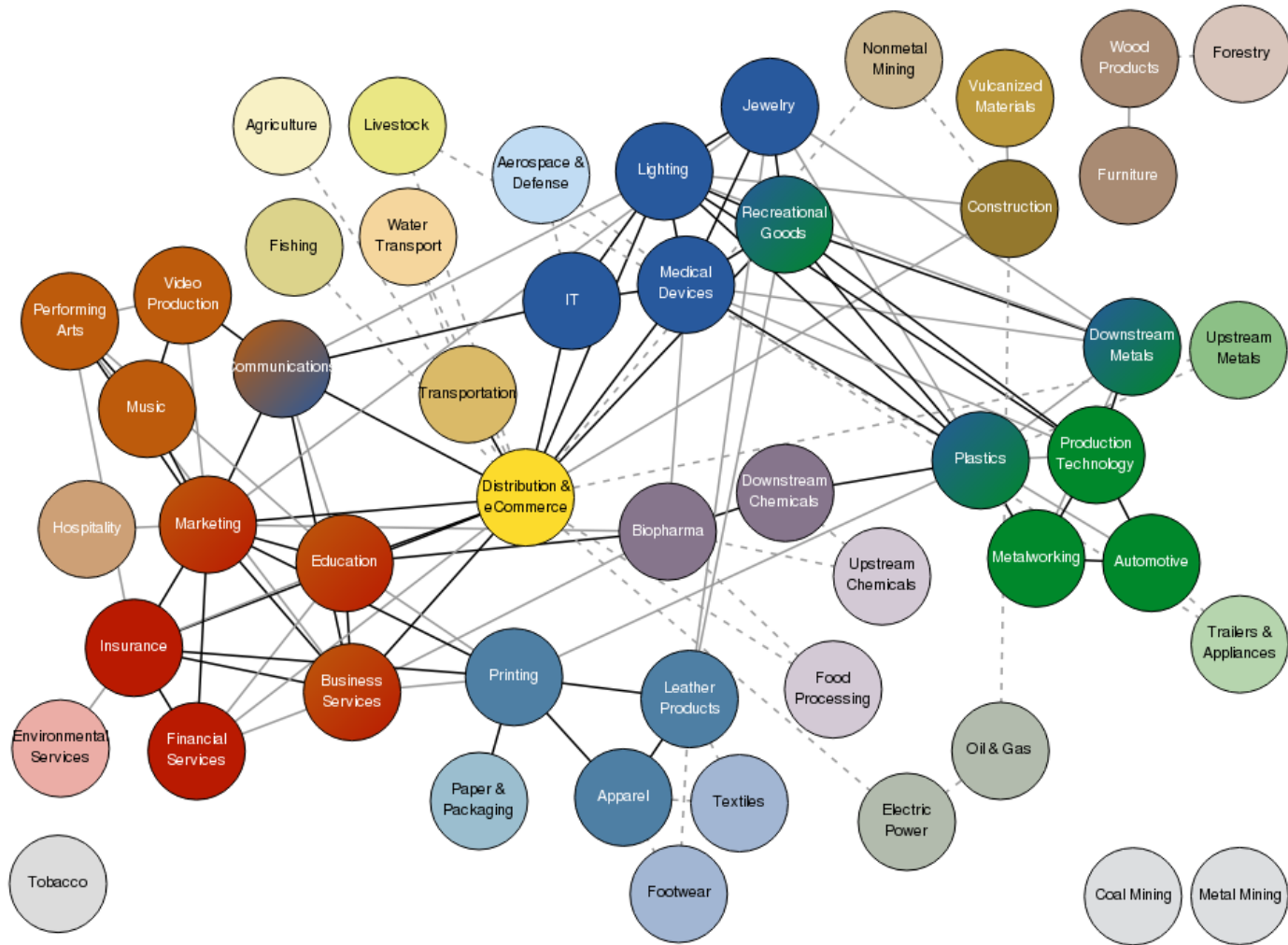
-  Aerospace & Defense
-  Agriculture
-  Apparel
-  Automotive
-  Biopharma
-  Business Services
-  Coal Mining
-  Communications
-  Construction
-  Distribution & eCommerce
-  Downstream Chemicals
-  Downstream Metals
-  Education
-  Electric Power
-  Environmental Services
-  Financial Services
-  Fishing
-  Food Processing
-  Footwear
-  Forestry
-  Furniture
-  Hospitality
-  IT
-  Insurance
-  Jewelry
-  Leather Products
-  Lighting
-  Livestock
-  Marketing
-  Medical Devices
-  Metal Mining
-  Metalworking
-  Music
-  Nonmetal Mining

16 Local Clusters

-  Commercial Services
-  Community Organizations
-  Education
-  Entertainment
-  Financial Services
-  Food & Beverage
-  Health Services
-  Hospitality
-  Household Goods
-  Industrial Products
-  Logistics
-  Motor Vehicles
-  Personal Services
-  Real Estate
-  Retail
-  Utilities

Linkages across Cluster Categories

— BCR \geq 95th pctile & RI \geq 20%
 — BCR 90th-94th pctile & RI \geq 20%
 - - Next closest clusters not meeting above criteria



Linkages Across Clusters / Emerging New Clusters

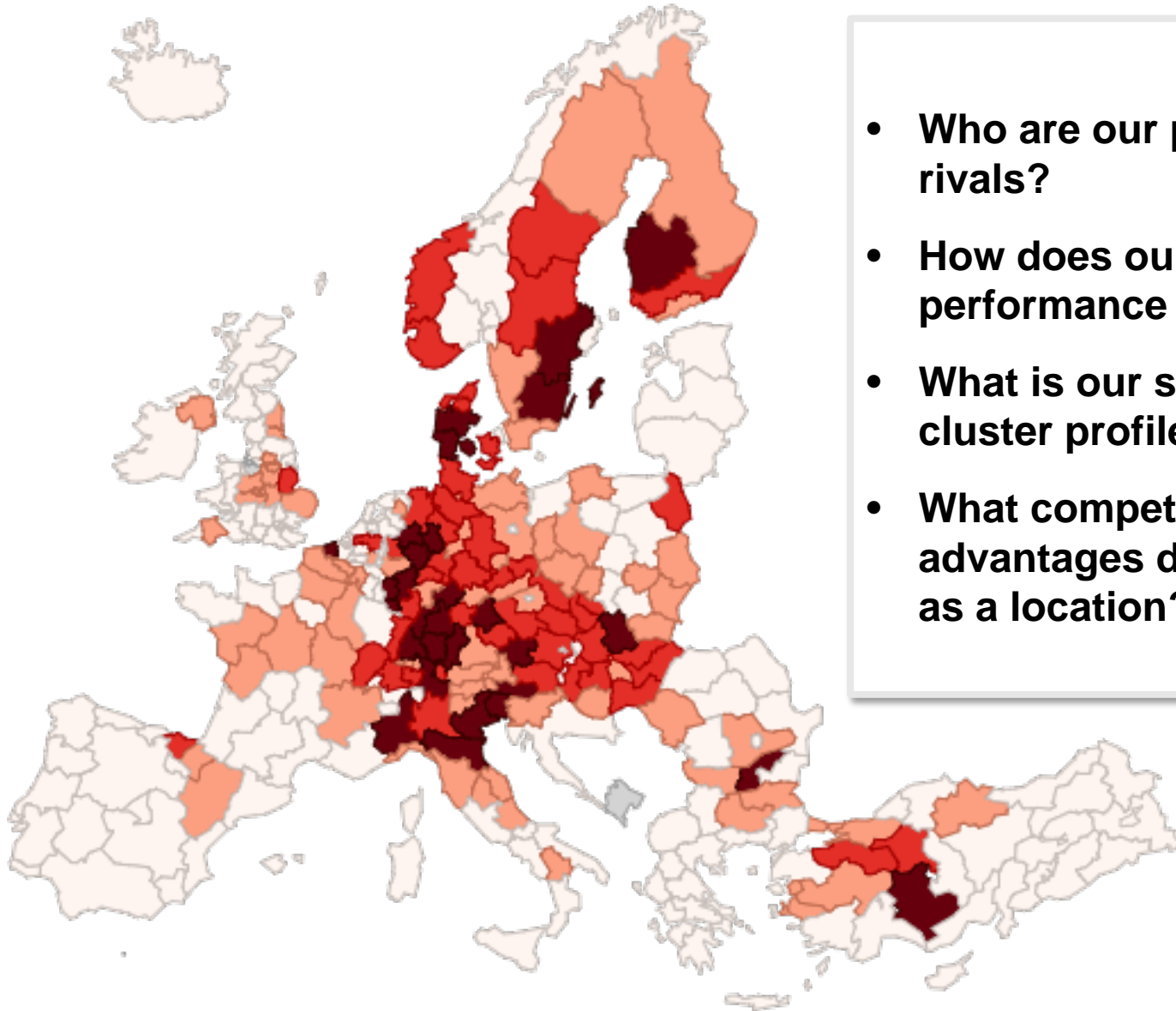
Digital Industries



What data is now available?

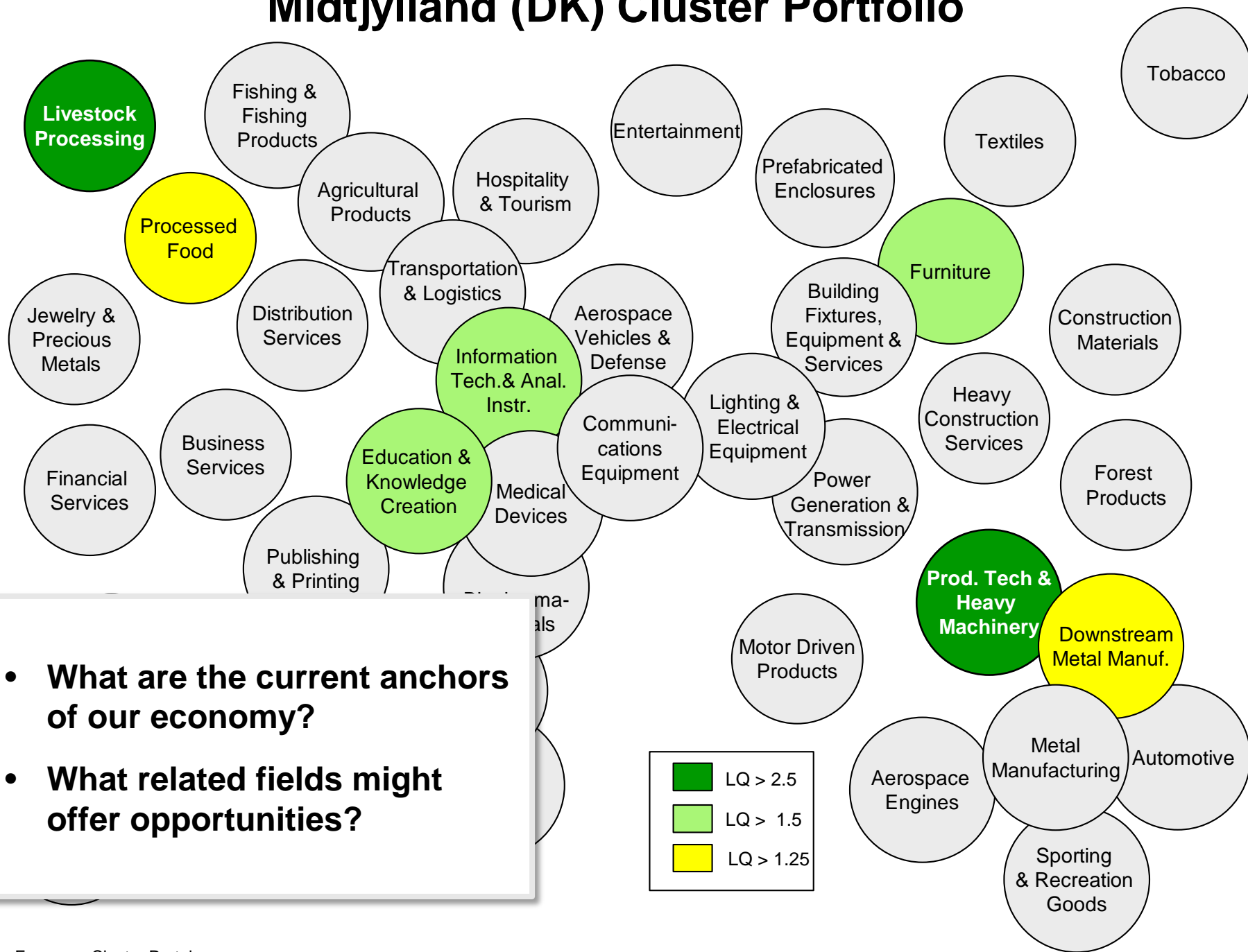
Production Technology Clusters in Europe

Relative Employment Specialization



- Who are our peers and rivals?
- How does our performance stack up?
- What is our specific cluster profile?
- What competitive advantages do we offer as a location?

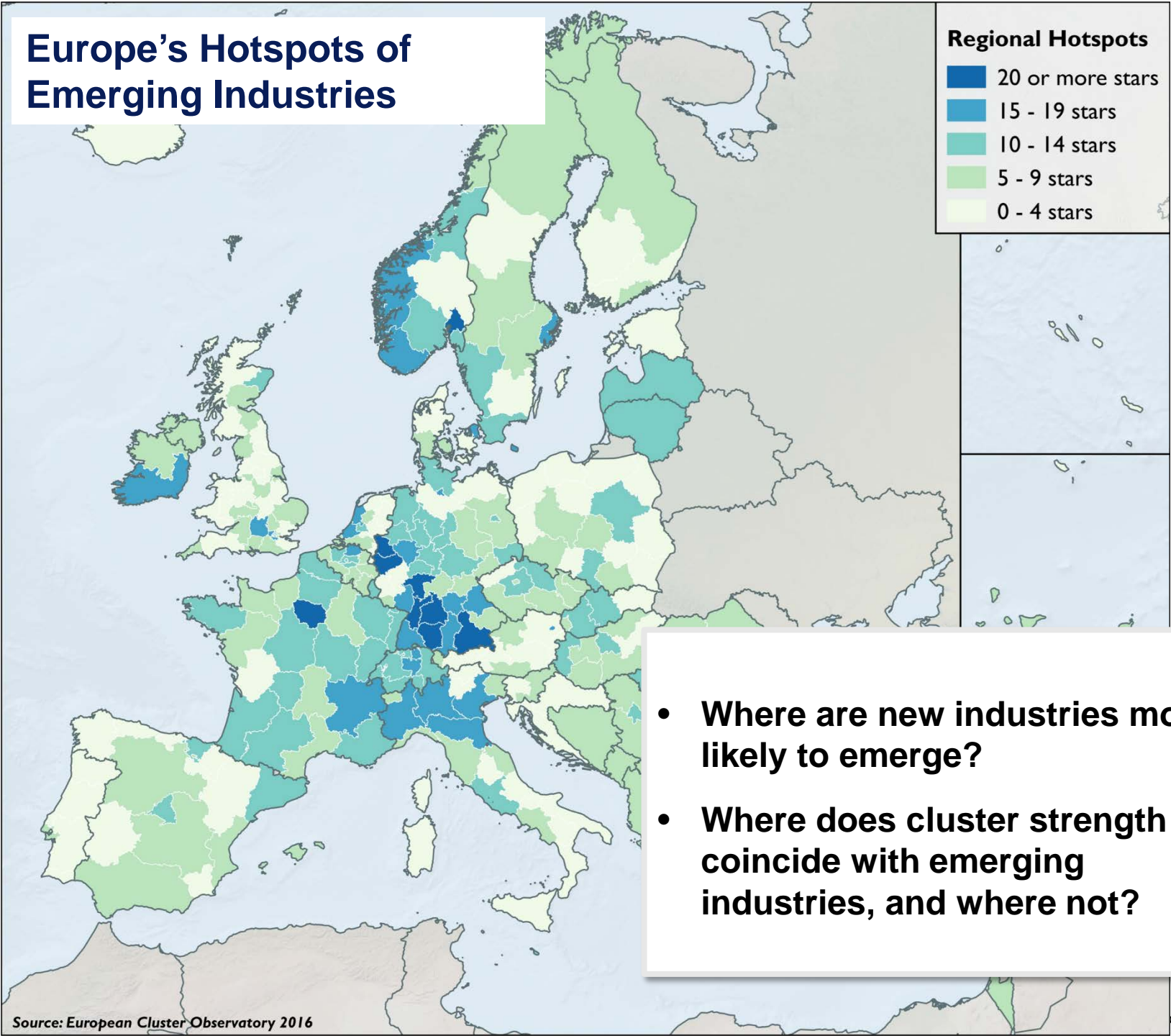
Midtjylland (DK) Cluster Portfolio



- **What are the current anchors of our economy?**
- **What related fields might offer opportunities?**

Europe's Hotspots of Emerging Industries

Regional Hotspots



- Where are new industries most likely to emerge?
- Where does cluster strength coincide with emerging industries, and where not?

Combining Core Cluster Data with Other Indicators

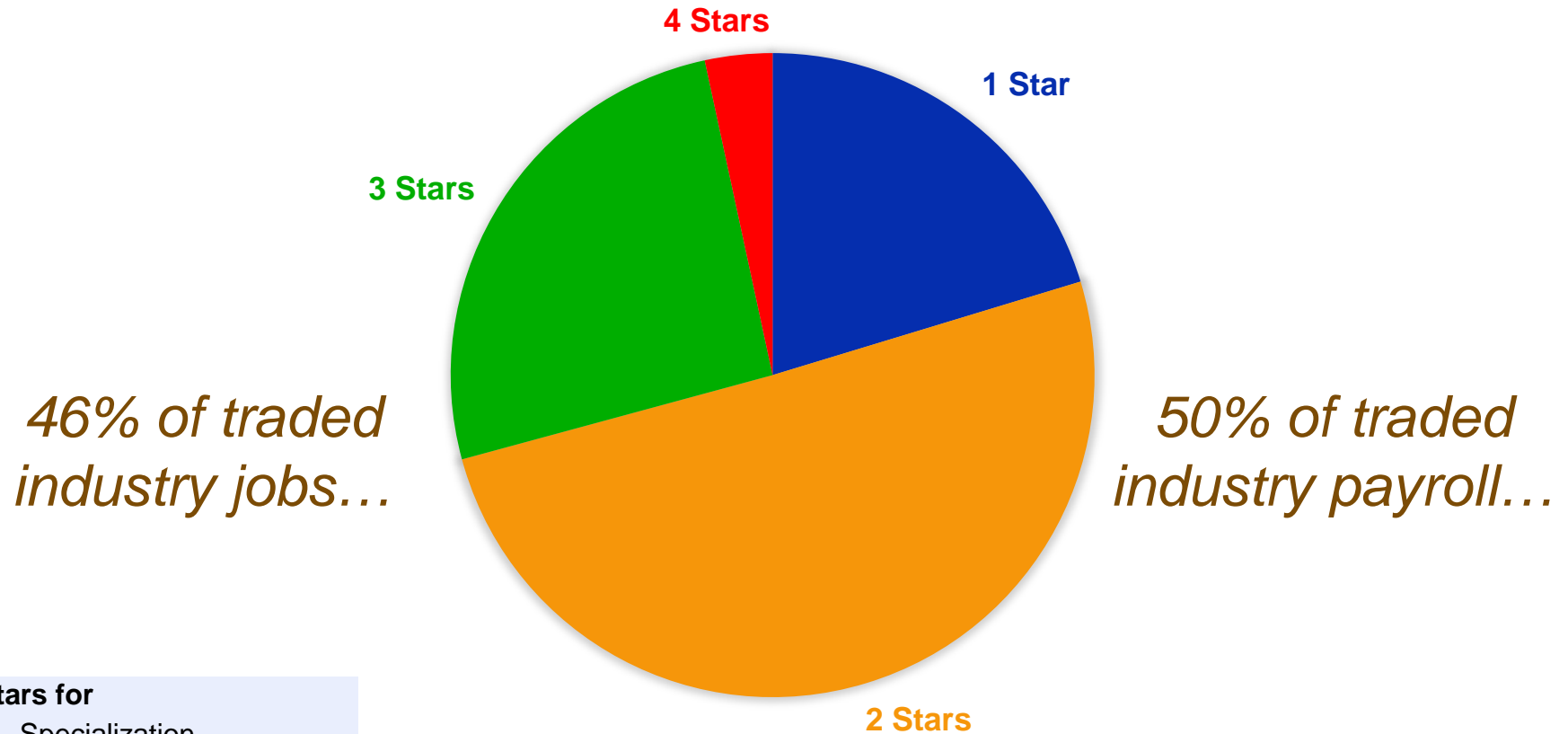


- Patents by clusters
- Gazelles by cluster
- Occupational profiles of clusters
- Profile of cluster portfolios in specific types of regions
- ...

What do we learn from the data?

3000 Strong Clusters Across Europe

NUMBER OF STRONG CLUSTERS BY PERFORMANCE STARS

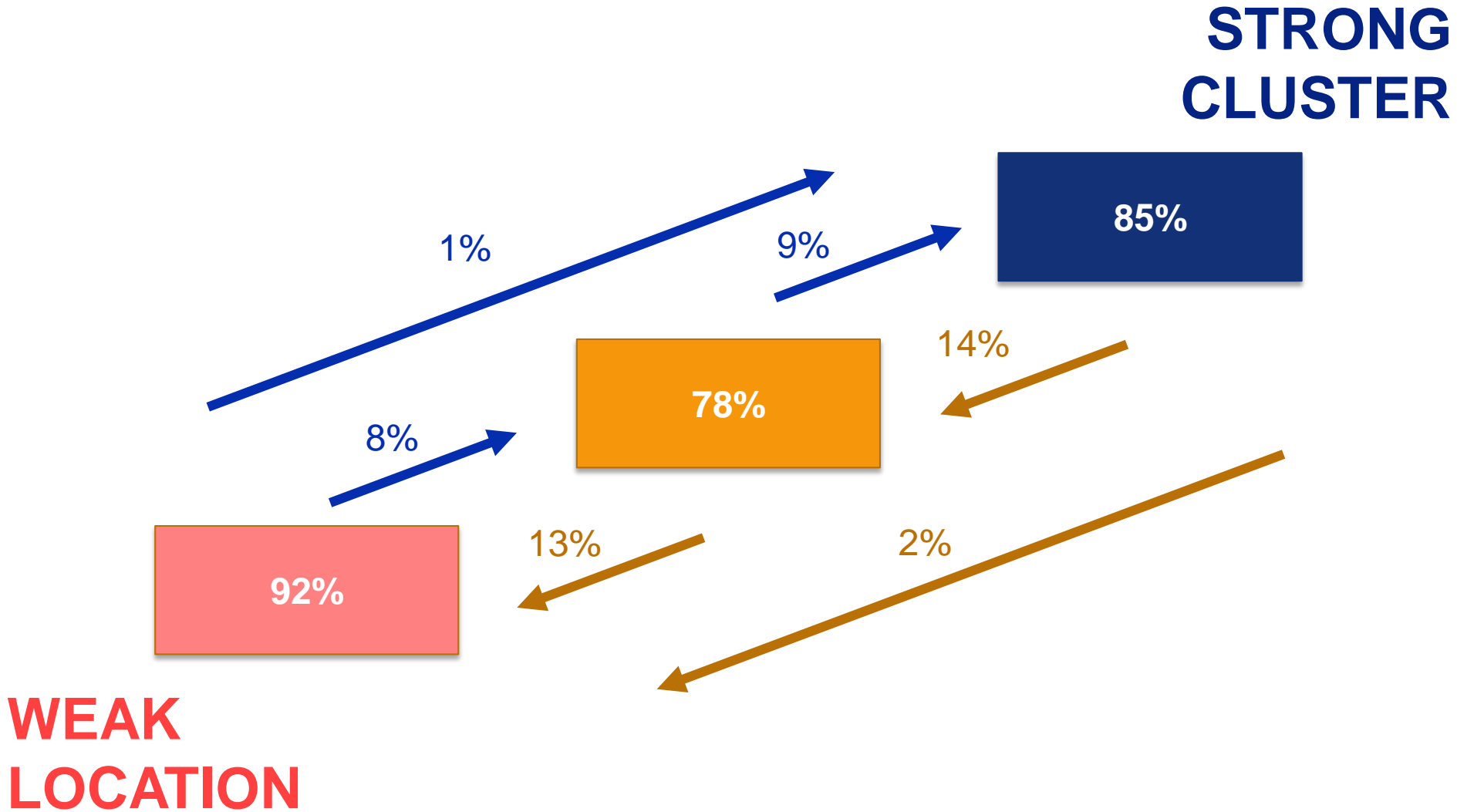


Stars for

- Specialization
- Size
- Wage/productivity
- Growth/Entrepreneurship

Cluster Churn

Share of clusters keeping/changing performance group, 2008-2014



Clusters and Economic Performance

Presence of Strong Clusters



Prosperity

- Wages
- Productivity
- Job growth
- Resilience
- Patenting



Entrepreneurship

- New business formation
- Survival of new firms
- Job growth in new firms



Structural Change

- Path of structural change (emergence of new clusters)

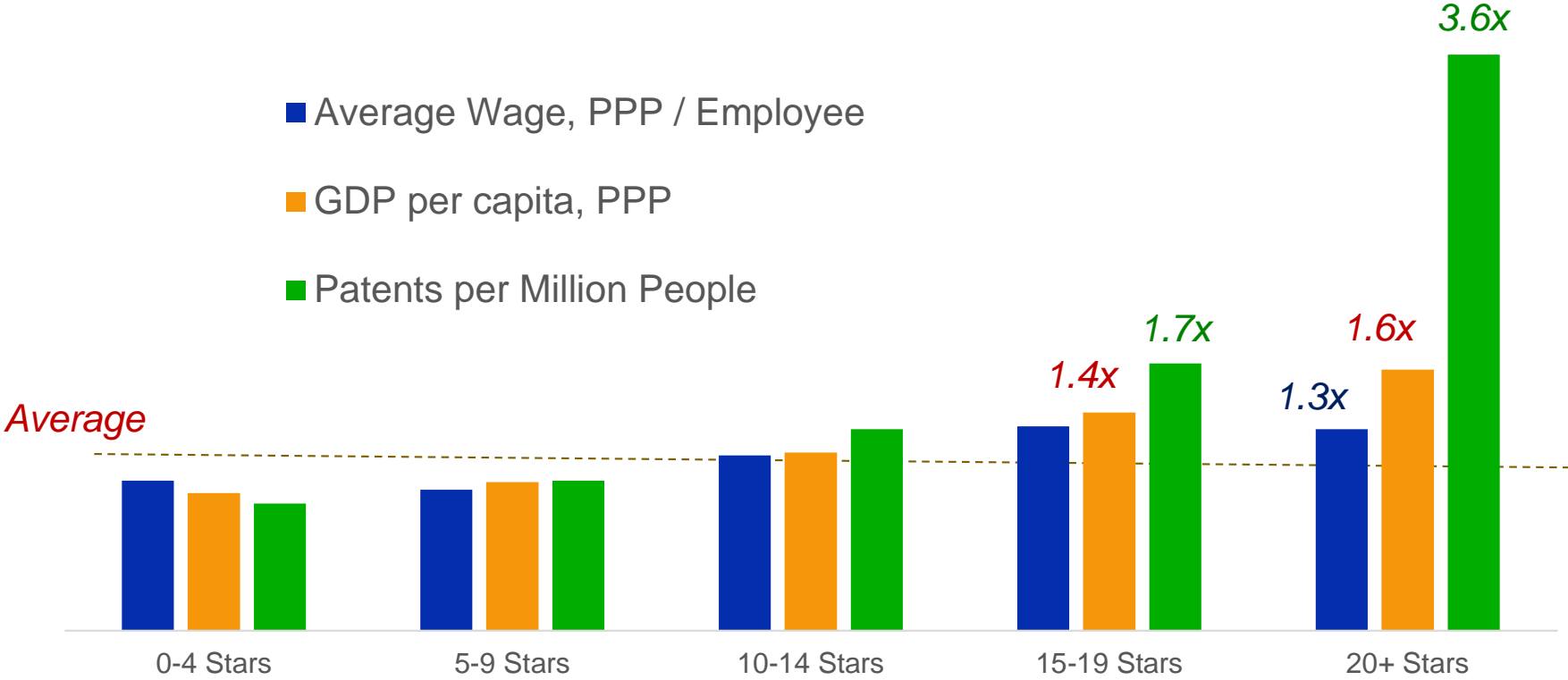
Clusters and Entrepreneurship

- **67 700 gazelles** in traded industries in Europe employ 1.9 million workers or 1.6% of all employees



- 25 000 or **38% of all trade industry gazelles are located in strong clusters**; gazelles are as concentrated geographically as overall employment
- **Gazelles in strong clusters account for 46% of all gazelle employment**; they employ 35 employees on average compared to 24 in gazelles elsewhere

Profile of Regions by Emerging Industry Strength



Putting Clusters into Context

**Framework
Conditions**

**Innovation
Systems**

**(Creative)
Skills**

Clusters

**Entrepreneurial
Ecosystems**

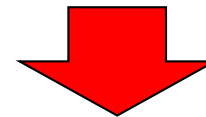
Social Capital

Complexity

Urbanization

How does it matter for policy?

- Clusters **emerge naturally**
- Clusters emerge and develop in a **context deeply affected by policy choices**
- **Collaboration** within clusters provides benefits but requires purposeful collective action
- Policies for **upgrading business environment conditions** can be more effective if they are cluster-specific but require information sharing and collective action



- **Cluster-based policies** enable informed decision making and collective action

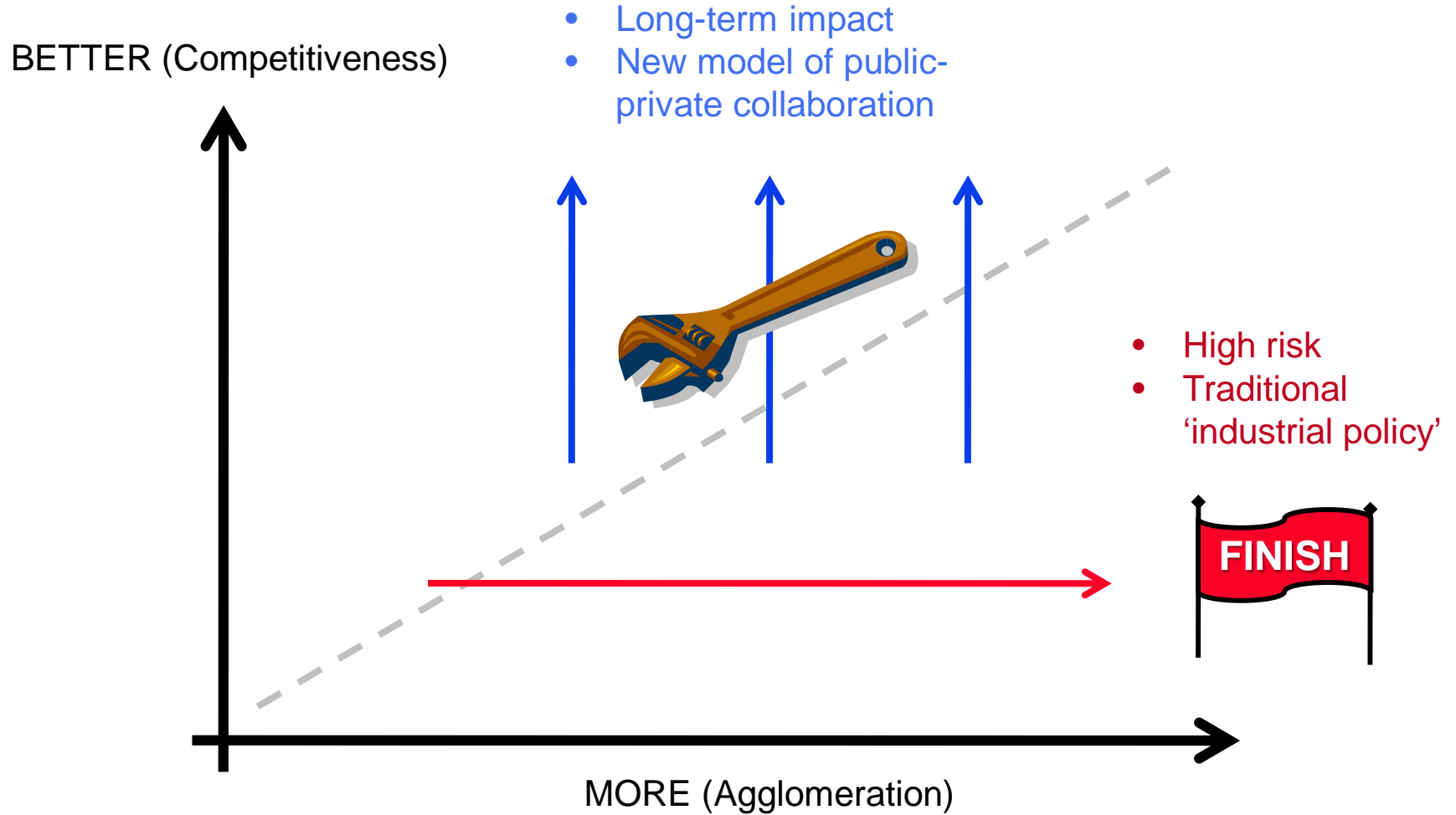
From Cluster Mapping to Cluster-Based Policies

- Cluster mapping data provides **critical intelligence** to guide policy action



- How does **industrial composition** (what) and **performance within specific industries** (how) contribute to a location's overall economic performance?
- What **clusters can specific policy programs**, for example on entrepreneurship, **leverage in a given location** to enhance impact
- What **opportunities for industrial upgrading do specific locations have** given their unique cluster portfolio and neighboring locations?
- Where are the hotspots of specific industries, clusters, or groups of related clusters that make them **the most suitable locations for cluster-specific programs**?

Two Opposing Approaches to Cluster Policy



Types of Government Interventions in Clusters

- Direct intervention at the **firm level**
 - Attraction of firms
 - Subsidies, directed credit

- Investments in the **cluster-specific business environment**
 - Specific to the cluster
 - Benefiting the cluster but part of a general upgrading strategy



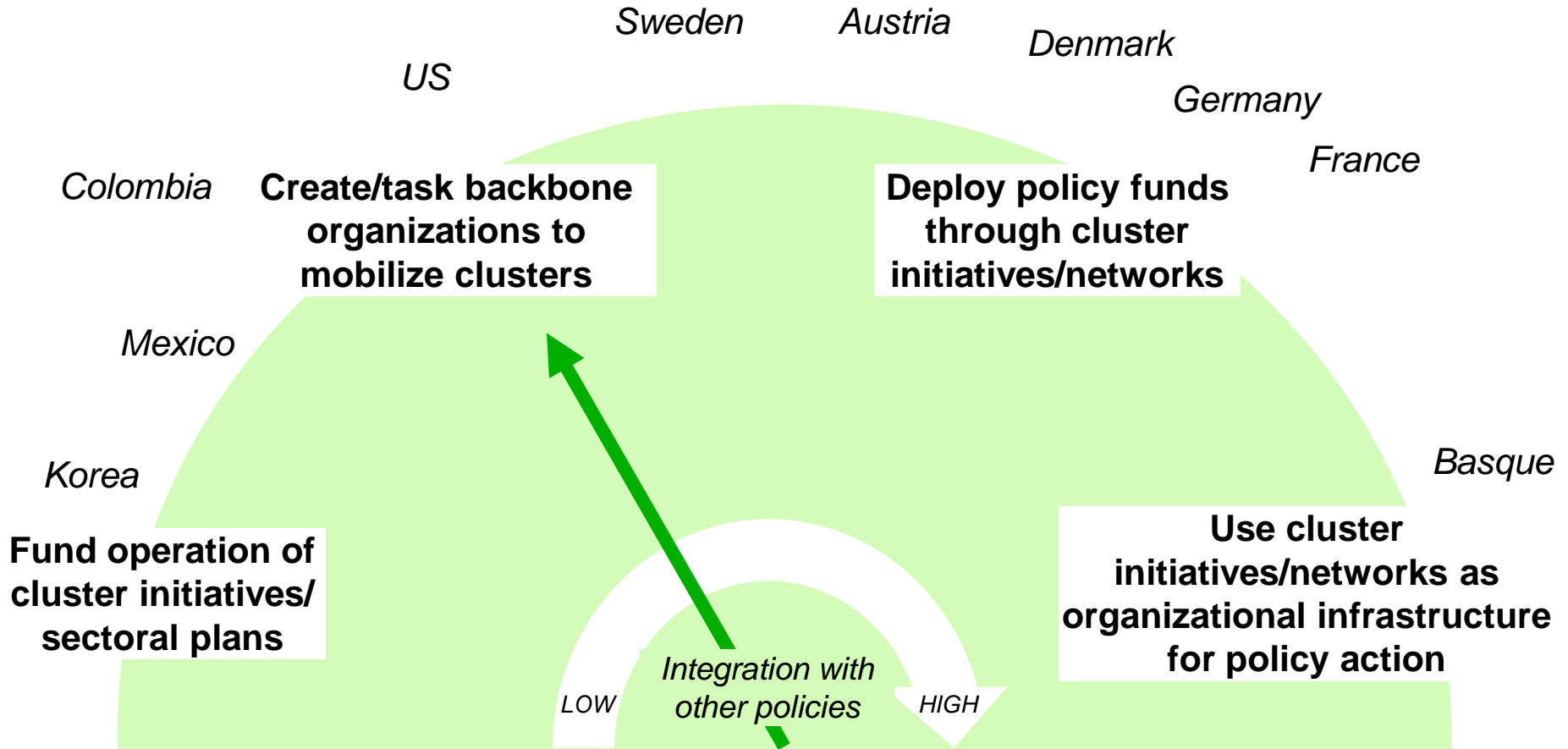
- Intervention into the **market**
 - Provision of monopoly rights; Entry/trade barriers
 - Demand subsidies

- **Enable collaboration** with and within the cluster
 - Support for cluster initiatives
 - Active engagement with the cluster in setting and implementing policies

CREATE CLUSTERS?

LEVERAGE CLUSTERS!

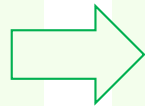
Modes of Cluster Policy



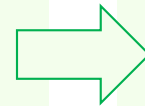
Policy for Clusters

Cluster-based Policy

Sporadic:
Create
stronger linkages



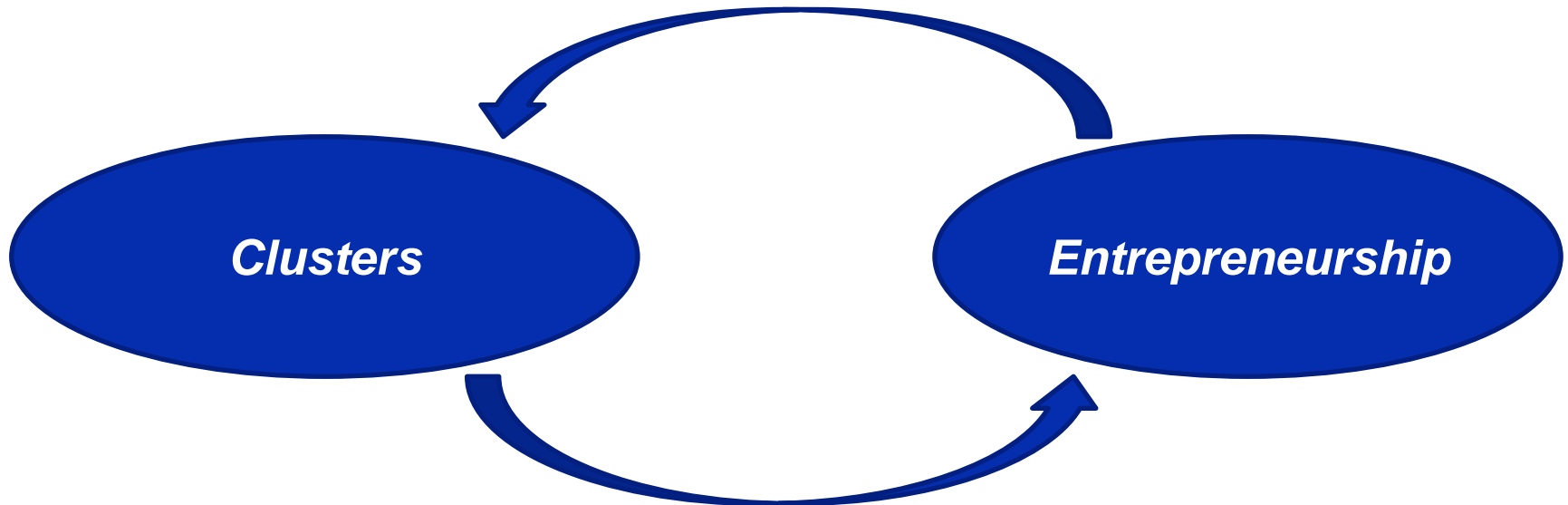
Tactical:
Deliver programs
more effectively



Strategic:
Choose & design
better policies

Clusters and Entrepreneurship

- Encourage upgrading within clusters by introducing new approaches and ideas
- Push the emergence of related new clusters



- Enabling entry, and help start-ups to scale-up
- Critical for new knowledge to turn into innovation and economic value

Policies for Entrepreneurship and Innovation: What Role for Clusters?

- Cluster data as a key part of the **diagnostics** to identify locations and fields of economic activities that promise the highest returns for policy action
- Clusters as an **organizing principle** to bundle traditional entrepreneurship and innovation programs with other complementary policy tools for strengthening firm level performance
- Cluster organizations as **key partners** in designing and delivering entrepreneurship and innovation programs