

ERPB engagement on digital euro fit in the payment ecosystem

Theme: synergies





Agenda of today's technical session on synergies

ECB view: Integration into existing solutions

Tour de table

ECB view: Reuse and harmonization of standards

Tour de table

ECB view: Technical service provider roles and certification

Tour de table



Engagement on the Synergies theme

Reminder: Engagement on "Fit in the Ecosystem" will be structured around three core themes*

Competition

How could digital euro impact EU players' **strategic relevance** vs global players?

Initiating discussion based on **internal**, **qualitative analysis**Based also on previous bilateral engagement



Synergies

How could digital euro be as **cost-effective** as possible?



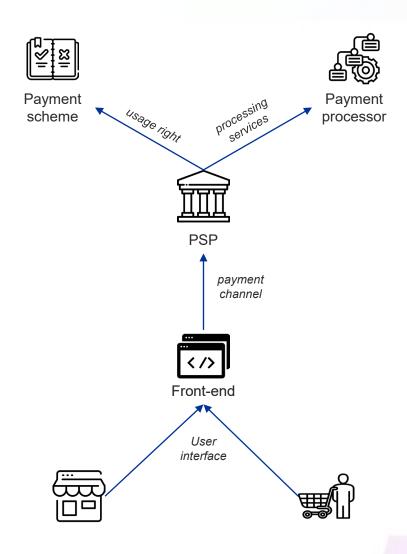
Moving progressively towards evidence-based discussions
Further bilateral engagement can be initiated when required

Business model

How could digital euro impact EU players' business model

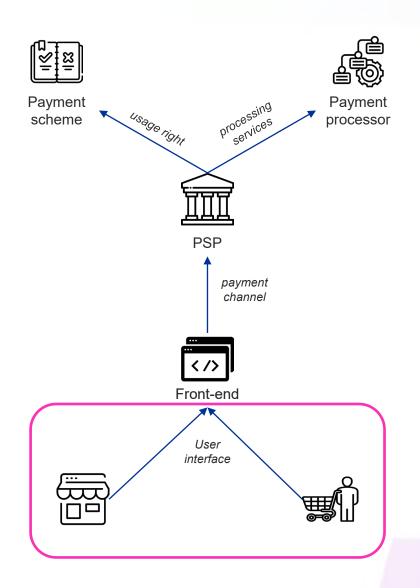
^{*} Identifying benefits and reducing potential risks/ unintended consequences

Synergies along the payment chain should be captured



- Integration into existing solutions: digital and physical
- Open, harmonized European standards
- Synergies of technical service provider roles towards the back-end
- Peuse of existing certification capabilities

Synergies along the payment chain should be captured



Integration into existing solutions: digital and physical

Open, harmonized European standards

Synergies of technical service provider roles towards the back-end

Reuse of existing certification capabilities

Digital euro may be integrated into existing solutions, which are the trusted entry point and complement to digital euro



Always emphasized: Digital euro to coexist with and complement private solutions

- Possibility to integrate encouraged and foreseen in legislative proposal
- Subject to e.g., UX requirements from the rulebook; never as pure funding source only

Physical









Co-badging on physical card

- Domestic card schemes could benefit from pan-euro area acceptance network; in turn digital euro leverages on trusted brands
- An issuer choice to assess: is co-badging itself valuable enough to pursue? What if merchants prefer D€ card payments over domestic, even if consumer choice to alter? Does co-badging with digital euro improve position vis-à-vis ICS?

Preliminary view

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Always emphasized: Digital euro to coexist with and complement private solutions

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Physical







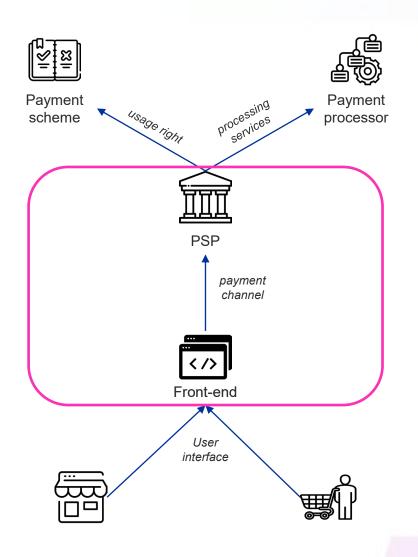


Digital front-end integration

- Variety of integration options feasible: into banking apps, A2A solutions within banking apps, A2A solutions and different kinds of wallets
- But scope and depth also depends on licenses and scheme membership
- Market can capitalize on investments made into its front-end solutions

Preliminary view

Synergies along the payment chain should be captured



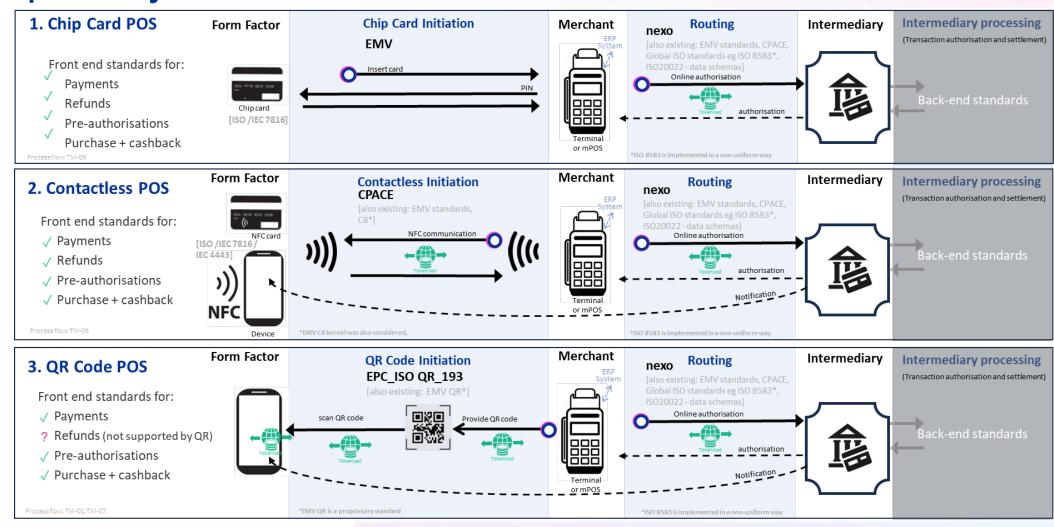
Integration into existing solutions: digital and physical

Open, harmonized European standards

Synergies of technical service provider roles towards the back-end

Reuse of existing **certification** capabilities

Example of POS: Many standards, many of which proprietary

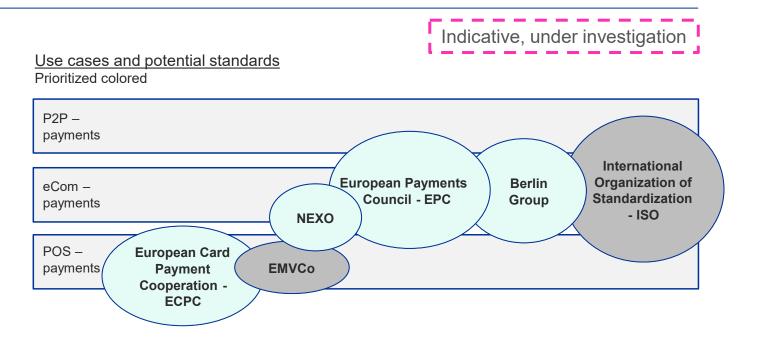


Four standard setting bodies and their standards along the digital euro payment chain in focus

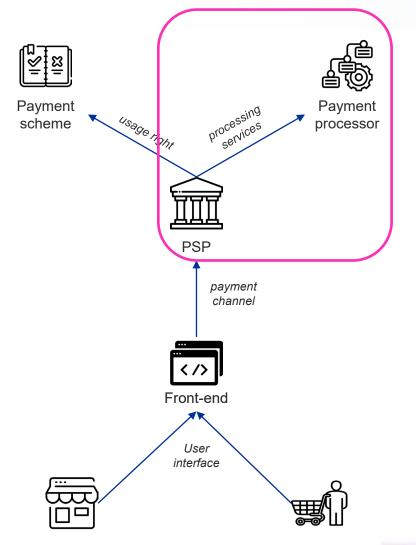
- Standards pursued or established by digital euro would be open for private sector to build on
- Clarity to the market at the earliest, anticipated for (still) 2025



Prioritised
standards based on
governance and
technical
assessment
covering most of
the front-end
payment chain



Synergies along the payment chain should be captured



Integration into existing solutions: digital and physical

Open, harmonized European standards

Synergies of technical service provider roles towards the back-end

Reuse of existing **certification** capabilities

Domestic processors could serve as technical service providers and bundle efforts for individual PSPs



Background: Questions raised in bilateral talks with European schemes and payment solutions in spring 2024 around

- What role can domestic schemes and processors play in digital euro ecosystem?
- Can domestic schemes and processors bundle and perform digital euro related services for member PSPs?



Our basis for discussion: Realization of savings through bundling of services via technical service providers a choice for the market

- Also, current market practice in payments
- Could relate both to operational and to set-up efforts

Boundaries for technical service provider roles



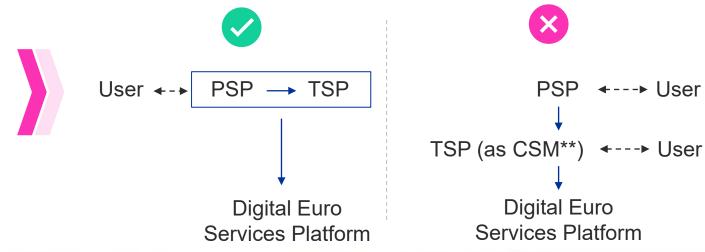
Responsibility: Scheme participant always responsible towards the Eurosystem scheme

- Limits to de-facto "outsourcing" through future applicable regulation (e.g., PSD3, PSR, DORA)* and guidelines (e.g., EBA guidelines on outsourcing arrangements)
- Further specifics to be determined in the scheme rulebook





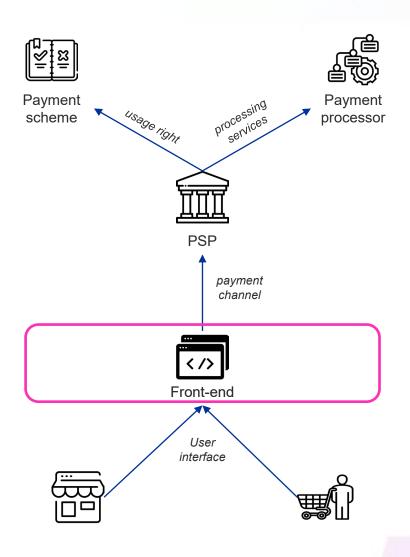
No role for intermediate payment clearing/settlement



^{*} Also dependent on legislation on digital euro

^{**} Clearing and settlement mechanism

Additional one-off synergies could be captured



Integration into existing solutions: digital and physical

Open, harmonized European standards

Synergies of technical service provider roles towards the back-end

Reuse of existing **certification** capabilities

Existing certification capabilities may be leveraged



Background: Questions raised in bilateral talks with European schemes and payment solutions in spring 2024 around

Can certification processes and capabilities be reused for digital euro?



- A given: Certification required throughout the digital euro payment chain
- Open to explore how to re-use existing certification capabilities in the market
 - Likely applies more to front-end certification than to back-end certification
- Where possible PSPs should be able to leverage on relationships with existing certification entities
 - Question: What is PSPs and schemes capability for certification?

Synergies theme value drivers (1/2)

Item*	Value drivers	Possible opportunities
#9	Digital integration in own solutions and wallets	Digital euro integration into PSPs' own solutions, such as banking or A2A apps and wallets, may retain customer relationship and serve as entry point to pan-euro area payments. How would integration be most beneficial to PSPs in the context of also supporting the Eurosystem digital euro app?
#10	Physical integration via co-badging	Co-badging could provide issuers a pan-euro area card-based alternative to ICS, leveraging on a trusted domestic card brand. Domestic schemes could maintain relevance as pan-euro area co-badging partner. How do you judge the value of co-badging, also in the context of capped digital euro merchant service charges?
#11	Reuse and harmonization of standards	Digital euro will reuse payment processes and reuse, or where needed establish, standards to create a pan-euro area acceptance network that can be leveraged by the private sector without the need for heavy own investments. What would be needed for PSPs to benefit most from this euro area harmonization?

^{*} Continuing from value driver #8 from the Competition theme

Synergies theme value drivers (2/2)

Item	Value drivers	Possible opportunities
#12	Bundling operational services through technical service provider	PSPs may contract with technical service providers for providing operational digital euro services and reduce duplication of efforts. Domestic processors could potentially act as such service providers. How do you judge the value of the technical service provider role? Would you rely on existing entities?
#13	Leveraging existing certification capabilities	PSPs could benefit from relying on existing certification entities and capabilities where applicable and where compliant with the digital euro scheme. Would you see a role for domestic schemes and processors for certification purposes and if so, how impactful do you judge it to be?



Next steps: Feedback we seek from the ERPB associations

ERPB technical session members are invited to:



Provide views on the technical presentation by 31 January 2025

- Members are invited to share:
 - Feedback on the presented value drivers (slide 20 and 21) and their impact.
 - Estimate likelihood of materialization for each value driver.
- Would members see any additional synergies value drivers that could be considered in the work on the digital euro?

Reminder: proposed structure per theme is in line with the tried-and-tested approach of the ERPB technical sessions

ERPB technical session

(on fit in the ecosystem)

ERPB member feedback

4 to 6 weeks

4 weeks

- ECB presentation as basis for discussion
- Proposed duration of 2 hours
- "ERPB light": All associations invited, though focus on PSP-relevant topics
- Payment expert profiles sought for this dedicated engagement stream

- Opportunity to provide stakeholderspecific view and identify further value drivers
- By default published like other ERPB material
- Bilateral exchanges encouraged for sensitive analyses*

Joint outcome session

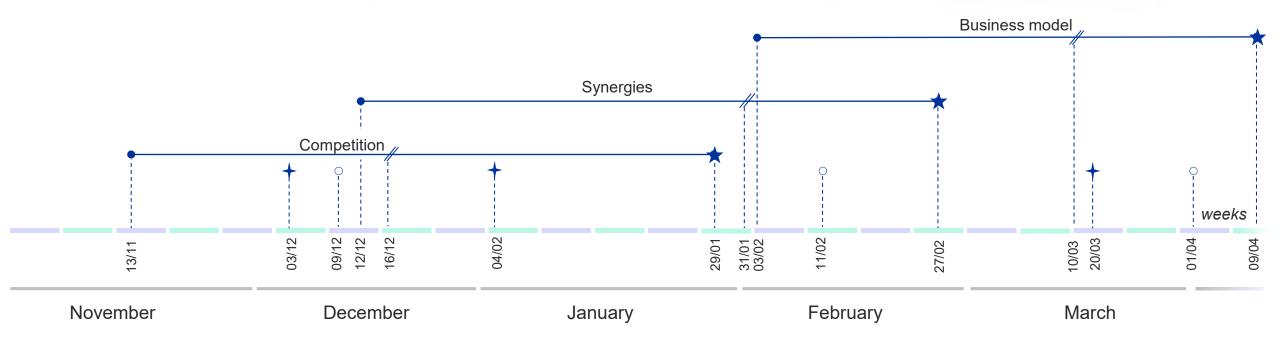
- Proposing a combined view, enriched by internal analyses
- Possible next steps
- Full ERPB will be informed about engagement stream

Main objective:

Identifying, enriching and sizing value drivers considering all viewpoints

^{*} By default, ongoing individual engagement on "fit in the ecosystem" (e.g., with bank associations, schemes, PSPs etc.) to be subsumed in this stream

Reminder: high-level timeline



- → RDG meeting
- ERPB technical session on fit in the ecosystem
- ★ ERPB technical session on fit in the ecosystem joint outcome session
- Regular ERPB technical session
- // Cut-off date for collecting members' views on specific themes